

# THE ECONOMIC IMPACT OF FSI'S MEMBERS

**167,000** independent financial advisors represented by FSI member firms

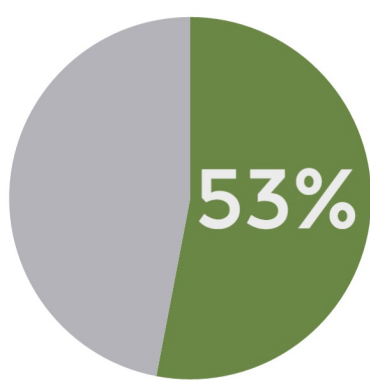


**\$48 BILLION**

contributed to the U.S. GDP in 2015 by FSI members

**482,000** JOBS CREATED BY FSI MEMBERS

For every job supported directly by FSI member firms, **another 2 jobs** are supported indirectly in the wider economy



**53%**

of jobs supported by FSI member activity outside the financial services industry

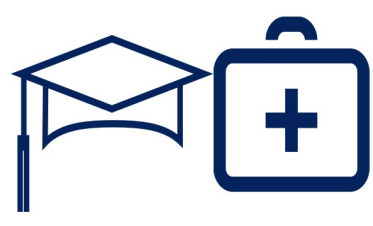
*with greatest impact in:*



Professional & Business Services



Trade, Transportation & Utilities



Education & Health Services

**1 in 6** INDEPENDENT ADVISORS ARE VETERANS



This is more than non-independent financial advisors.

## FSI MEMBERS' IMPACT IN THE STATES

FSI members generate the highest economic activity as a share of the financial services industry in small and mid-sized states



Mississippi  
41.1%



Maine  
36.4%



Kansas  
30.1%

FSI members make the largest overall economic benefit in:



California  
\$5.4 billion



New York  
\$4.3 billion



Texas  
\$2.9 billion

## FSI MEMBERS GIVE BACK TO THEIR COMMUNITIES

FSI members support numerous research, community and veterans groups



### SOURCE

"The Economic Impact of FSI's Members" (2016) by Oxford Economics and the Financial Services Institute (FSI)

For more information about the independent financial services industry, visit [www.financialservices.org](http://www.financialservices.org).