

FSI Membership Renewal

The Financial Services Institute (FSI) is the leading advocacy organization for independent financial advisors. FSI represents your interests before Congress, the SEC, FINRA, the Dept. of Labor, NASAA and other federal and state regulators. And they protect your clients' access to your advice.

FSI is the only trade organization advocating solely for independent financial advisors and independent financial services firms. They are working on two such key issues as:

1. **Preserving clients' access to your advice:** While FSI has supported an SEC-driven uniform fiduciary standard since 2009 - before Dodd-Frank became law - it cannot support the Department of Labor's final fiduciary rule. FSI supports putting clients' interests first, but the DOL's rule is simply unworkable, and harms small investors. In addition, the failure of the DOL to provide firms with a clear path to compliance means that firms and financial advisors who are trying to work in the best interest of their clients will live in constant fear of lawsuits, and even class action suits. For these reasons, FSI has joined several industry partners in bringing a suit challenging the DOL fiduciary rule.
2. **Protecting independent advisors from IRS intrusion:** FSI is pursuing a permanent fix to unwarranted legislative and IRS scrutiny of the independent contractor business model.

[Click here for more detailed information](#) on these and the rest of FSI's advocacy priorities.

It is imperative that legislators and regulators hear us speaking with a unified voice. FSI is our voice in Washington, D.C. We believe so strongly in the necessity of FSI's advocacy efforts that we are facilitating FSI membership for all financial advisors, at just \$199 per year. [Click here](#) for more information about how FSI has expanded its resources to help you protect your business.

Please visit www.financialservices.org to learn about the legislative and regulatory issues impacting your business, upcoming FSI events, and FSI's membership benefits - including the [CoveredAdvisor benefits](#) program, which offers guaranteed/modified-guaranteed issue group long-term disability and term life insurance, as well as critical illness and accident insurance. As a member of FSI, you will also be eligible for product and service discounts through [CoveredAdvisor Affinity Benefits](#).

On Friday, December 2nd, we will facilitate the renewal of your FSI membership by deducting your annual FSI membership fee of \$179. **If you would like to opt-out of this renewal you must email Jane Doe at XYZ@blanksecurities.com no later than November 18th.**

Thank you for your support of FSI.